

Message Text

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PAGE 01 STATE 246395

17

ORIGIN EB-02

INFO OCT-01 NEA-02 ISO-00 /005 R

66618

DRAFTED BY EB/OA/AVP:CHDUDLEY:JO

APPROVED BY EB/OA/AVP: JASILBERSTEIN

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R 182033Z DEC 73

FM SECSTATE WASHDC

TO AMEMBASSY BEIRUT

C O N F I D E N T I A L STATE 246395

BEIRUT FOR RCAA

FOLLOWING BOMBAY 2386 ACTION NEW DELHI INFO SECSTATE
DEC 13TH.

QUOTE

C O N F I D E N T I A L BOMBAY 2386

E.O. 11652: GDS

TAGS: BEXP EFIN IN

SUBJ: PURCHASE ONE NEW BOEING 747 JET BY AIR INDIA

REF: BOMBAY 2372; NEW DELHI 14591

1. KEKOO MANECKJI, INDIAN REP BOEING, JUST INFORMED ME
FOLLOWING IN CONFIDENCE: AIR INDIA LIKELY CANCEL ORDER FOR 747
FOR DEC 1974 DELIVERY. AIR INDIA HAS CONCLUDED THAT IN VIEW
ANTICIPATED REDUCTION TRAFF OVER NEXT 12 TO 18 MONTHS AS WELL
INCREASED FUEL COSTS AIR INDIA WILL BE UNABLE UTILIZE
ADDITIONAL 747 BY DEC 1974. AS CONSEQUENCE TATA AND KEY
MEMBERS AIR INDIA STAFF HAVE GONE DELHI WHERE IT IS
EXPECTED GOI IN LIGHT AIR INDIA POSITION WILL TAKE
POSITION TODAY OR TOMORROW THAT IT WILL NOT SANCTION
PURCHASE SINCE REQUIREMENT NO LONGER EXISTS. THERE NO
PENALTY INVOLVED SINCE AIR INDIA HAD SIGNED LETTER I* TENT
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PAGE 02 STATE 246395

SUBJECT GOI APPROVAL AND DEC 15 FINAL DATE FOR ACCEPTANCE.

2. MANECKJI SAID HE HAD BEEN IN TOUCH WITH BOEING ON THIS AND HAD TALKED WITH THEM ONLY SEVERAL HOURS AGO. BOEING HE SAID TAKING WHOLLY UNDERSTANDING ATTITUDE AIR INDIA SITUATION AND HAS NO INTENTION "TH*OW FIT" OR ADOPT CRITICAL POSITION. BOEING CURRENT THINKING IS THAT WHEN APPRIZED BY AIR INDIA IT UNABLE MAKE PURCHASE, BOEING WILL COME BACK AND OFFER AIR INDIA AN OPTION ON A DELAYED DELIVERY OF A 747 FOR JUNE 1975 AS WELL AS INDICATE A WILLINGNESS WORK OUT AS FAVORABLE PURCHASE TERMS AS POSSIBLE. MANECKJI ADDED PERSONAL THOUGHT THAT THIS DEVELOPMENT WILL LIKELY PUT BOEING IN COMPETITION WITH OTHER AIRCRAFT MANUFACTURERS WHEN AIR INDIA ONCE AGAIN CONSIDERS ADDITIONS TO ITS FLEET.

3. MANECKJI DOES NOT ANTICIPATE ANY MODIFICATION INDIAN AIRLINES PURCHASE FOUR 737'S SINCE REQUIREMENT THERE. THOUGHT EXIMBANK FINANCING FOR*THESE MIGHT BE FACILITATED AS RESULT LIKELY CANCELLATION 747.

4. MANECKJI PROMISED INFORM US AS SOON FINAL DECISION REACHED ON 747. BANE. UNQUOTE RUSH

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Message Attributes

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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: elyme
Disposition Case Number: n/a
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Disposition Date: 28 MAY 2004
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Disposition History: n/a
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Drafter: CHDUDLEY:JO
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30 JUN 2005

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